



# NASP 2009 MEMBERSHIP CAMPAIGN

## BRING A FRIEND



BRING US YOUR FRIEND, YOUR COLLEAGUE, YOUR BOSS, YOUR CLIENT, OR EVEN YOUR ENTIRE DEPARTMENT, ALL YEARNING FOR SUBROGATION KNOWLEDGE! NASP IS EXCITED TO EXTEND ITS "BRING-A-FRIEND" MEMBERSHIP CAMPAIGN INTO 2009!

As members, you are already aware of the superb benefits available to you, so why not introduce insurance claims professional friends to NASP and let them in on your secret to success? Beginning January 1, 2009, NASP is giving you the opportunity to do just that! The "Bring-A-Friend" membership campaign encourages each and every NASP member to refer a "friend" for a 2009 NASP membership for just \$50.00. Or, "Bring A Department" and five (5) insurance claims professionals can join for only \$200. Referred members will be afforded all membership benefits:

- *Subrogator Magazine* – this award-winning magazine, only available to NASP members, contains valuable, interesting and useful articles on a variety of subrogation topics.
- NASP LISTSERVE® Email List – this user-friendly email forum allows you to share information with other members, get answers quickly for your toughest questions and find attorneys and service providers for all of your subrogation needs.
- NASP Website – the members-only section of the website contains an articles database, a member directory, the Subrogation Recovery Guidebook, a bulletin board, job postings and many other important resources.
- Annual Conference – The NASP Conference continues to be the largest educational gathering of subrogation professionals in the world, with many different educational sessions and opportunities to network, speak and exhibit. Members receive a discount on conference registration.
- Chapter Meetings – The demand for continuing education among subrogation professionals is so intense that NASP now has 30 active chapters spread across seven U.S. regions, each of which hold several meetings a year. In addition, we also have recently developed an international region with chapters in Canada and the U.K. These educational meetings include presentations by your colleagues as well as a great opportunity for networking.
- Subro College® – a multi-line curriculum, designed to focus on the basic principles of subrogation, covers topics an individual must understand to become knowledgeable and effective in the subrogation arena. The courses are designed for those who are relatively new to the field of insurance and subrogation. Classes broaden the knowledge of the participants by providing them information and tools necessary as they investigate, evaluate, negotiate and present subrogation demands.
- Certified Subrogation Recovery Professional (CSR®) Designation - the professional designation for subrogation professionals. It is a statement that those possessing the designation have met stringent, academic and experience requirements and have agreed to be bound by the Code of Professional Ethics of Certified Subrogation Recovery Professionals.



“In 1999, the vice-president of my company’s claims division suggested I join a new organization called NASP. The purpose (of joining) was to find out from other members if there were better ways to perform the subrogation functions and to compare our performance with other insurance companies. Those objectives were quickly met because of the quality, experience, professionalism and diversity of the NASP members I met and conversed with in the first few months of my membership and the existence of NASP.”

- BILL MASTERSON

State Auto Insurance Companies  
Columbus, Ohio

This campaign is about leveraging the power of one - each member can play a vital role in helping introduce the benefits and quality that a NASP membership can bring.

Refer your “friends” to join today!

National Association of Subrogation Professionals (NASP)  
7301 Ohms Lane, Suite 205  
Edina, MN 55439  
Toll Free 800.574.9961  
[www.subrogation.org](http://www.subrogation.org)

Leslie S. Wiernik, Executive Director / [leslie.wiernik@subrogation.org](mailto:leslie.wiernik@subrogation.org)

Mary Hatcher, Membership/Database Coordinator / [mary.hatcher@subrogation.org](mailto:mary.hatcher@subrogation.org)

Kevin May, NASP Membership Committee Chair / [kevin.may@acclaimresource.com](mailto:kevin.may@acclaimresource.com)

#### **RULES AND CONDITIONS OF THE NASP 2009 BRING-A-FRIEND MEMBERSHIP CAMPAIGN**

- The referred member must be an insurance claims professional (ICP). (Insurance Claims Professionals are individuals who work for one specific insurance company.)
- All current or active NASP members in good standing are eligible to refer a “friend.”
- The current / active member must be identified on the referred member’s application in order to receive this special membership rate.
- No refunds, proration of dues or transfers for cancellation of referred membership at any time during 2009.
- Cancellation of active NASP membership in 2009 will not affect referred member’s status.
- “Friend” membership is active for the 2009 calendar year only (1/1/09 - 12/31/09). \$50.00 (or \$200 “Department” membership) Annual Dues are valid only in calendar year 2009. Membership Dues will be billed at the prevailing rate in 2010.
- Referred members must be new to NASP or have been inactive for no less than three (3) years.
- Bring-A-Department applicants must complete and return all membership applications in their entirety.

# BRING-A-FRIEND...

## NASP 2009 MEMBERSHIP CAMPAIGN

**PROFILE** (Applicants must complete and return this membership application in its entirety.)

Name \_\_\_\_\_  
Professional Designations \_\_\_\_\_  
Title/Position \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Town/City/Postcode \_\_\_\_\_  
Phone \_\_\_\_\_  
Fax \_\_\_\_\_  
E-mail \_\_\_\_\_  
Website \_\_\_\_\_

### REQUIRED INFORMATION

I am being Sponsored/Referred By (Name) \_\_\_\_\_  
(Company) \_\_\_\_\_

### MEMBERSHIP CATEGORY • INSURANCE CLAIMS PROFESSIONAL

Insurance Claims Professionals are individuals who work for one specific insurance company.

- \$50.00 per year (Bring-A-Friend Campaign Rate)  
 \$200.00 per year (Bring-A-Department - Five can join for the price of four)

### INDIVIDUAL CONCENTRATION • INSURANCE CLAIMS PROFESSIONALS

Please check all that apply.

- Auto  
 Bonds  
 Health  
 Management  
 Property  
 Recreational Vehicles/Marine  
 Self-Insured/Risk Manager  
 Technology  
 Workers' Compensation  
 Attorney (in-house counsel for insurance company only)

### METHOD OF PAYMENT

- Check  
 Visa    MasterCard    American Express    Discover

Credit Card Number \_\_\_\_\_

Exp. \_\_\_\_\_

Signature \_\_\_\_\_

### SEND APPLICATION AND PAYMENT TO:

NASP BRING-A-FRIEND MEMBERSHIP CAMPAIGN  
7301 Ohms Lane, Suite 205 · Edina, MN 55439  
TOLL FREE 800.574.9961 · LOCAL 952.835.8700 · FAX 952.835.8708



## ADDITIONAL BRING-A-DEPARTMENT APPLICANTS...

Name \_\_\_\_\_

Professional Designations \_\_\_\_\_

Title/Position \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

Town/City/Postcode \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

**INDIVIDUAL CONCENTRATION • INSURANCE CLAIMS PROFESSIONALS** (Please check all that apply)

- Auto  Bonds  Health  Management  Property  Recreational Vehicles/Marine  
 Self-Insured/Risk Manager  Technology  Workers' Compensation  Attorney (in-house counsel for insurance company only)
- 

Name \_\_\_\_\_

Professional Designations \_\_\_\_\_

Title/Position \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

Town/City/Postcode \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

**INDIVIDUAL CONCENTRATION • INSURANCE CLAIMS PROFESSIONALS** (Please check all that apply)

- Auto  Bonds  Health  Management  Property  Recreational Vehicles/Marine  
 Self-Insured/Risk Manager  Technology  Workers' Compensation  Attorney (in-house counsel for insurance company only)
- 

Name \_\_\_\_\_

Professional Designations \_\_\_\_\_

Title/Position \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

Town/City/Postcode \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

**INDIVIDUAL CONCENTRATION • INSURANCE CLAIMS PROFESSIONALS** (Please check all that apply)

- Auto  Bonds  Health  Management  Property  Recreational Vehicles/Marine  
 Self-Insured/Risk Manager  Technology  Workers' Compensation  Attorney (in-house counsel for insurance company only)
- 

Name \_\_\_\_\_

Professional Designations \_\_\_\_\_

Title/Position \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

Town/City/Postcode \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

**INDIVIDUAL CONCENTRATION • INSURANCE CLAIMS PROFESSIONALS** (Please check all that apply)

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